

Developing Commercial Scale Bioenergy Projects, Some Steps to Consider

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Overview

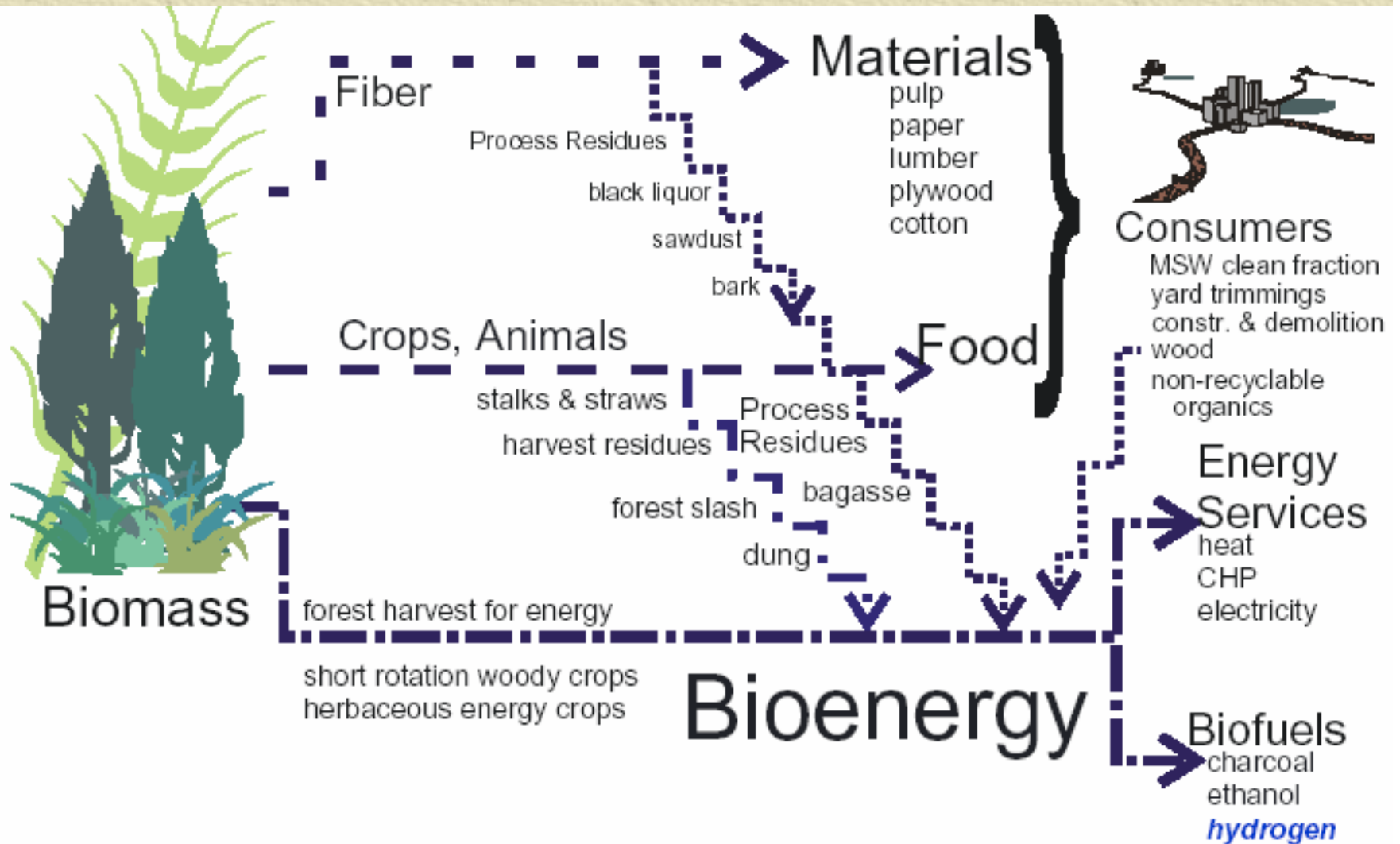
-
- ✦ Introduction
 - ✦ Conversion
Technology
 - ✦ Initial Steps
 - ✦ Some Lessons
Learned
 - ✦ Ten Basic Steps to
Consider





Biomass – Organic matter in trees, agricultural crops and other living plant material.

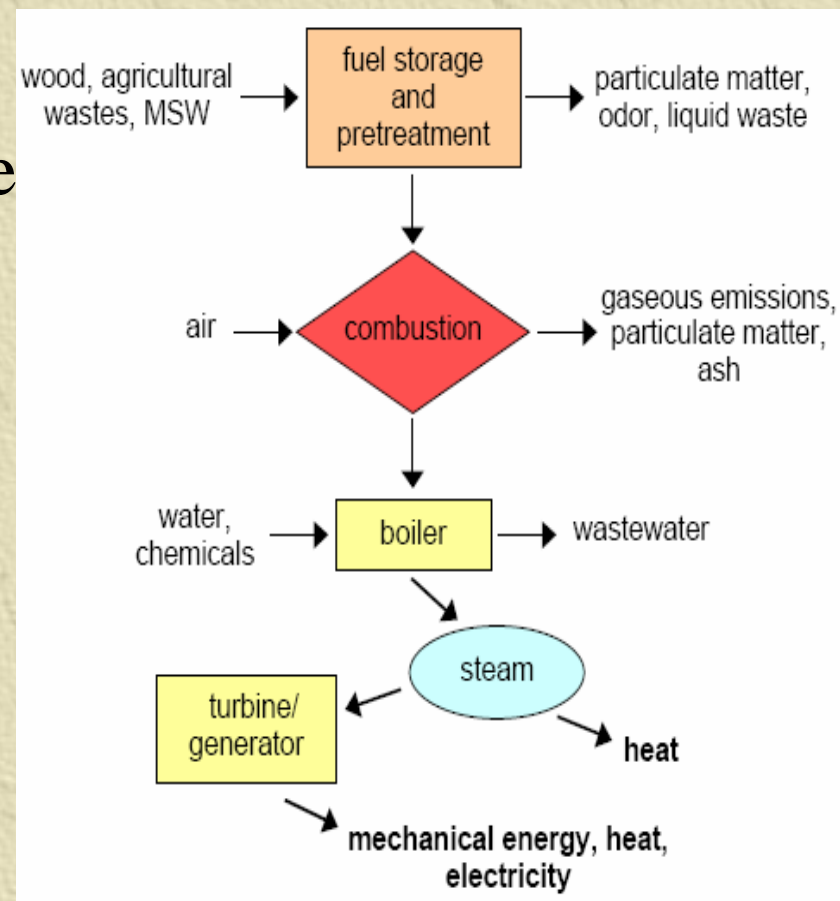
Mapping the Territory



With grateful acknowledgements to Bob Shleser

Combustion

⇒ Most commercial biomass power applications today use direct combustion to produce steam to run turbine generators



Biomass Power Technology

Two main components:

- ⇒ An energy conversion system that converts biomass to useful steam, heat, or combustible gases
- ⇒ A prime mover that uses the steam, heat, or combustible gas to produce power

Biomass Energy – Some Rules of Thumb

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- ✦ 1 MW (1,000 kW) is enough power for 1,000 homes.
 - ✦ Biomass fuel is purchased on a Bone Dry Ton basis.
 - ✦ Typical amount of biomass recovered during fuels treatment is 10-14BDT/acre.
 - ✦ Typical “burn rate” is 1 BDT/MW hr.
 - ✦ 10MW plant consumes 10 BDT/hr.
 - ✦ Assuming that 14 BDT/ac is recovered, a 10 MW plant would purchase biomass from the treatment of around 5,600 acres/year.

Scale of the Technology

Industrial:

5 MW+

Commercial:

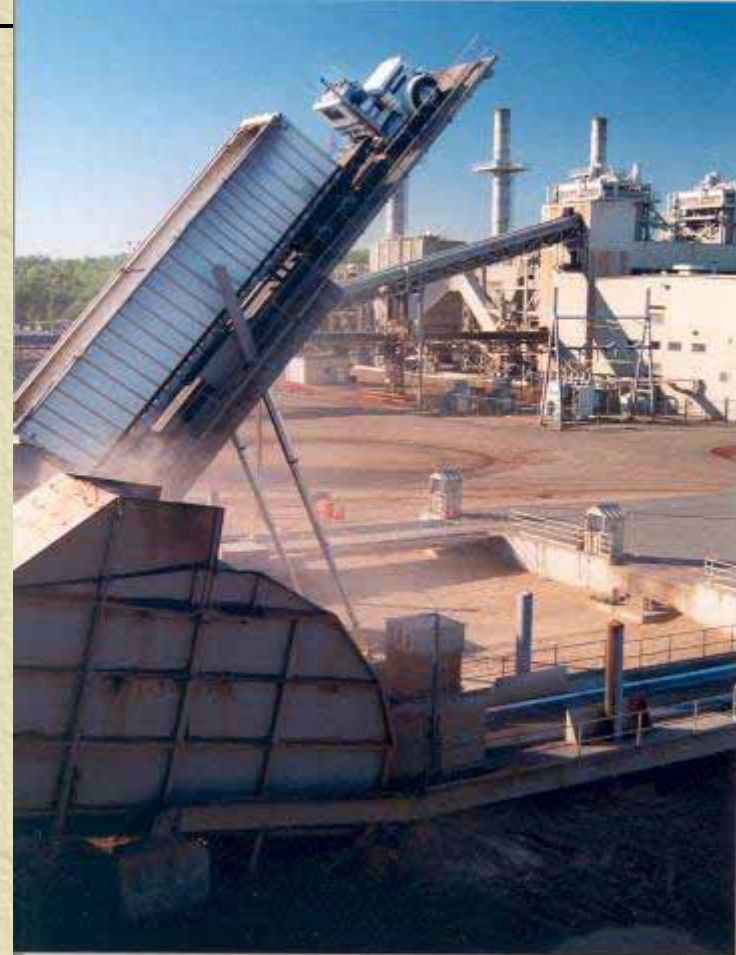
.5 to 4 MW

Small:

100 to 499 kW

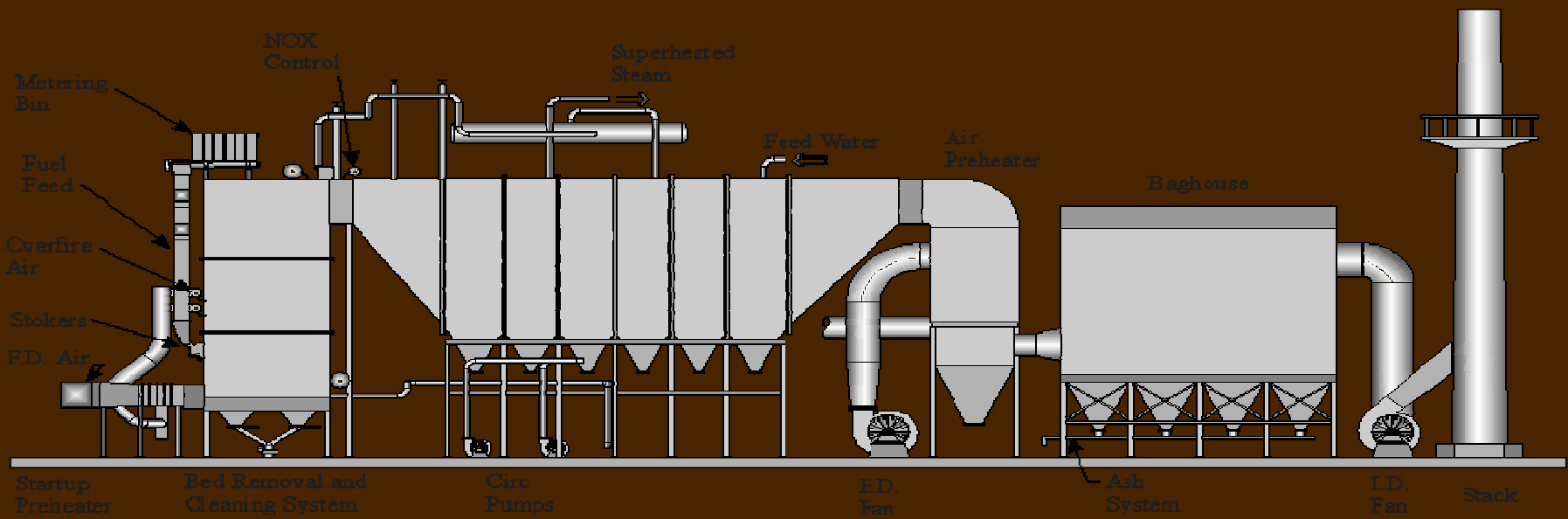
Micro:

15 to 99 kW



EPI System Technology

Typical EPI Energy System



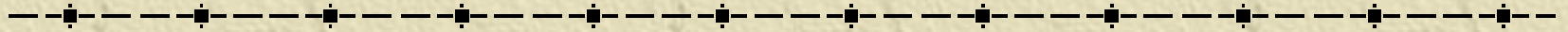
Preliminary Feasibility Study

✦ Approach – Fatal Flaw Analysis (look for the deal killers).

✦ Components:

- Community Support
- Fuel Resource Availability
- Appropriate Technology Review
- Siting Analysis
- Environmental Review
- Preliminary Economic Analysis

Preliminary Feasibility Study Objective



Assess the feasibility of a sustainable energy project using locally available biomass resources.

Community Support

✦ Best to have grass roots support. Pride of ownership carries well.

✦ Poll key stakeholders:

◆ Local peer groups

- ◆ Bd of Supervisors
- ◆ Chamber of Commerce
- ◆ Conservation community
- ◆ Local, State and Federal agency representatives
- ◆ Private sector resource managers, landowners

Fuel Resource Review – Typical Fuel Types

- ✦ Woody biomass from fuels treatment/harvest activities
- ✦ Woody biomass residuals from forest products manufacturing operations
- ✦ Urban wood (C&D, trimmings)
- ✦ Ag by-products (shell, prunings, pits)

Fuel Resource Review – cont.

✦ Sustainable long term supply located within close proximity (25 to 75 mile radius)

✦ Environmentally available

- ◆ Environmentally available over the long term

✦ Economically available

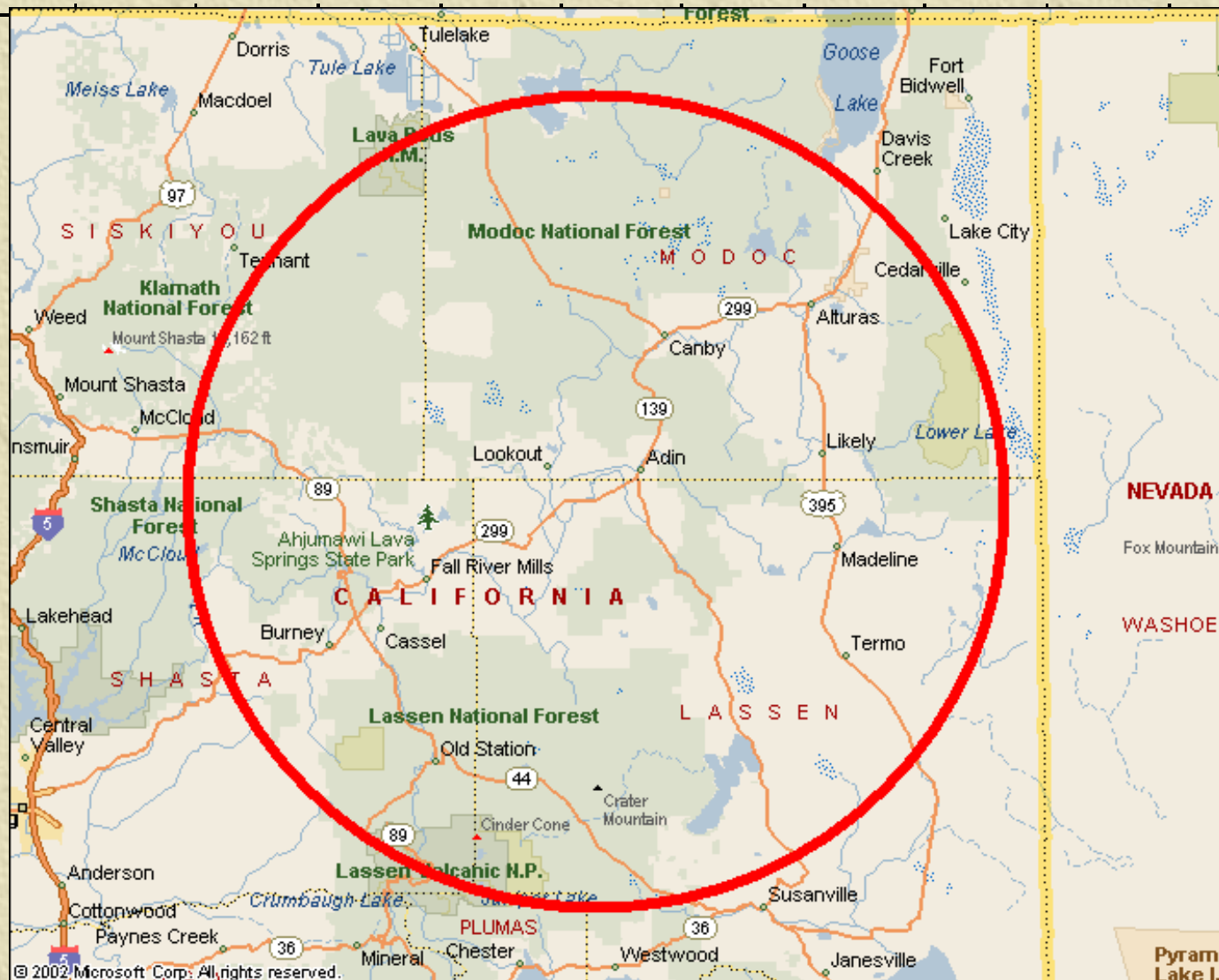
- ◆ What are the costs to collect, process and transport to a facility
- ◆ Are there competing uses for the potential fuel/feedstock

✦ Meets quality specifications

✦ Available in quantities and from diverse sources that support project financing:

- ◆ Minimum 10 year supply, 70% under contract
- ◆ Quantities that are 2 – 3 times minimum volume for plant operation

Target Study Area – Shasta County, California



Appropriate Technology Review

✦ Search for most appropriate technology considering project location and fuel supply

- ◆ Ability to convert local fuel supply into heat/power
- ◆ Must meet local permitting specifications

✦ Technology must be proven:

- ◆ Commercially available
- ◆ Operates efficiently on available fuel supply
- ◆ Operates cleanly on available fuel supply
- ◆ Appropriate for site and local resources

Siting/Infrastructure Part I

✦ Co-locate with existing commercial or industrial project

- ◆ Forest products manufacturing facility
- ◆ Coal fired power generation facility

✦ Sites past uses consistent with biomass plant operation

- ◆ Abandoned forest products manufacturing site

✦ Typical project requires at least 20 acre site

Siting/Infrastructure Part II

- ✱ Water readily available (10 + gpm min)
- ✱ Location incentives – Enterprise zones
- ✱ Transportation system
 - ◆ Highway
 - ◆ Rail
- ✱ Ash/Waste water disposal
- ✱ Public health and safety
 - ◆ Fugitive emissions
 - ◆ Noise

Siting/Infrastructure Part III

- ✦ Natural gas available
- ✦ Air quality standards
- ✦ Cultural resources
- ✦ Biological resources
- ✦ Power sales and interconnection
 - ◆ Power substation nearby
 - ◆ Transmission/distribution available

Environmental Review & Principal Environmental Issues

- ⇒ Air Quality
- ⇒ Land Use
- ⇒ Water Use
- ⇒ Transportation
- ⇒ Visual/Aesthetics
- ⇒ Noise
- ⇒ Solid Waste Disposal

Preliminary Financial Analysis

✦ Markets for heat and power

- ◆ Market values support justifies capital investment

✦ Delivered cost of fuel

✦ Operating/Maintenance costs

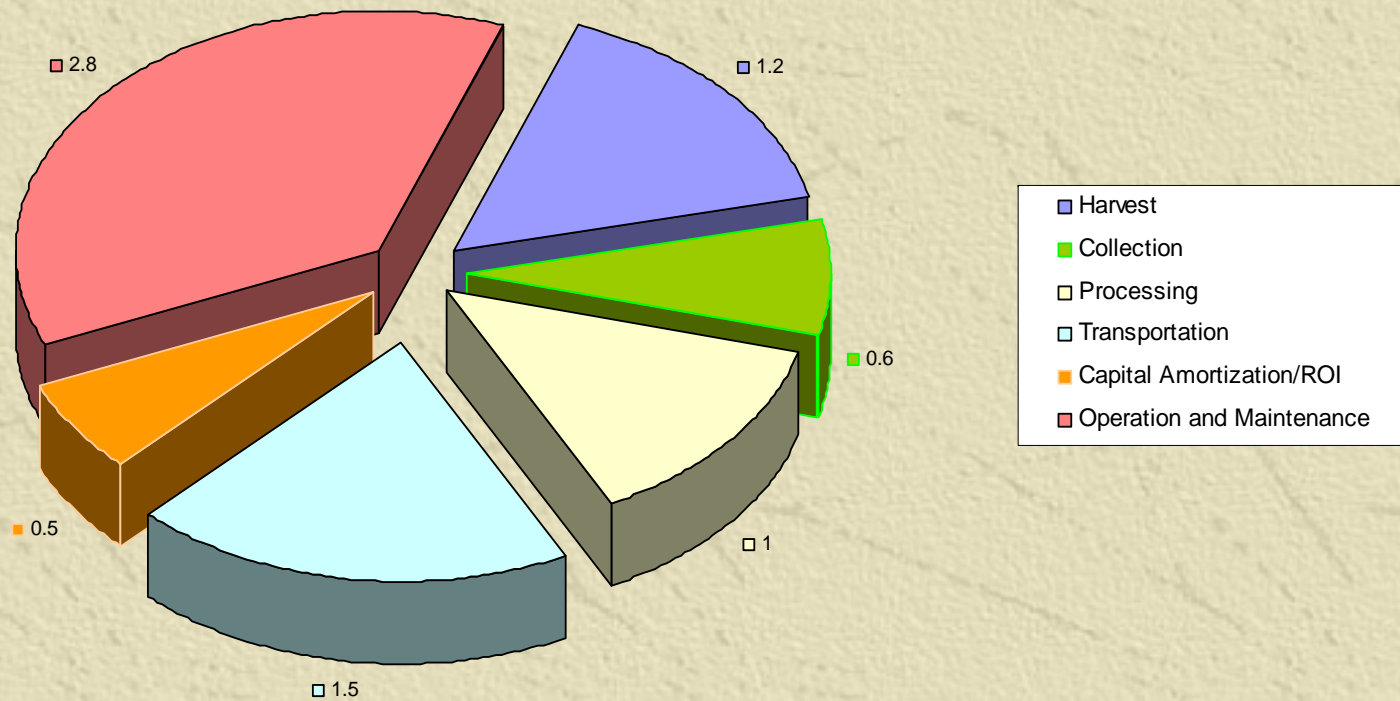
✦ Return on investment

- ◆ Minimum ROI of 19%

✦ Economies of scale

- ◆ Combustion efficiencies
- ◆ Labor and overhead

Cost Centers from Forest to Bus Bar = 7.6¢/kWh



Lessons Learned/Observations



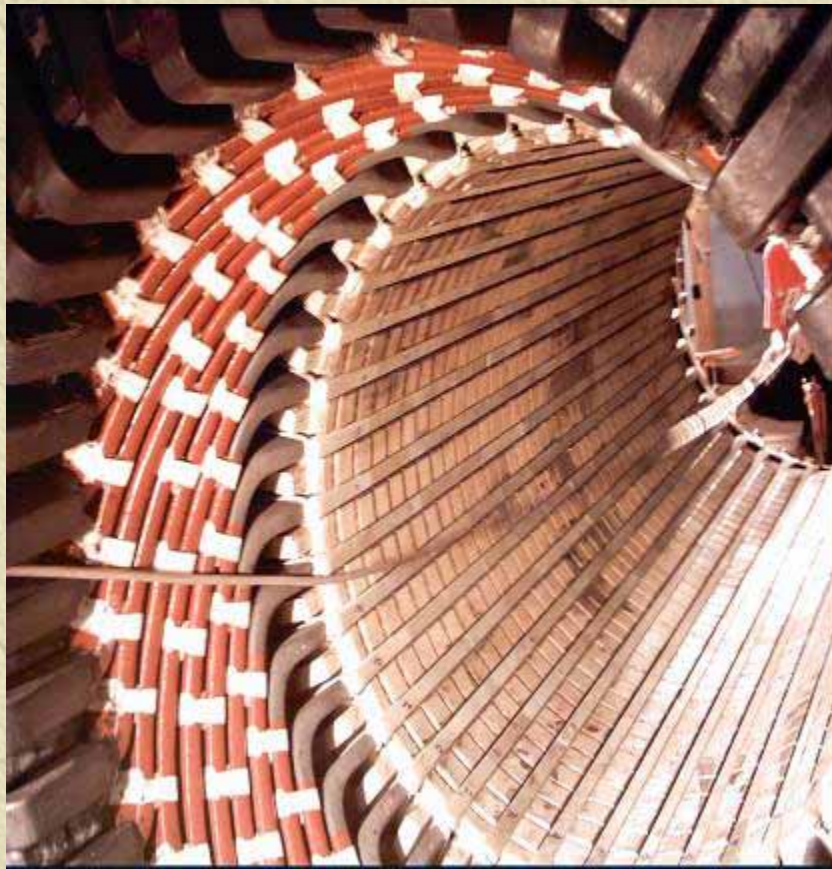
- ✦ Do not over sell
- ✦ Do not set project scale before assessing fuel resource
- ✦ Expect 24 to 36 months for successful project development
- ✦ Community involvement is key

Project Development Steps Part I

- ✦ 1. Conduct preliminary feasibility study
- ✦ 2. Confirm community support
- ✦ 3. Assess fuel resource availability
- ✦ 4. Consider siting and infrastructure issues
- ✦ 5. Complete due diligence Feasibility Study



Observations on Next Steps Part II



- ✦ 6. Secure developer and /or equity partners
- ✦ 7. Secure power purchase agreement/thermal delivery agreement
- ✦ 8. Secure financing
- ✦ 9. Engineer/construct project
- ✦ 10. Generate renewable energy

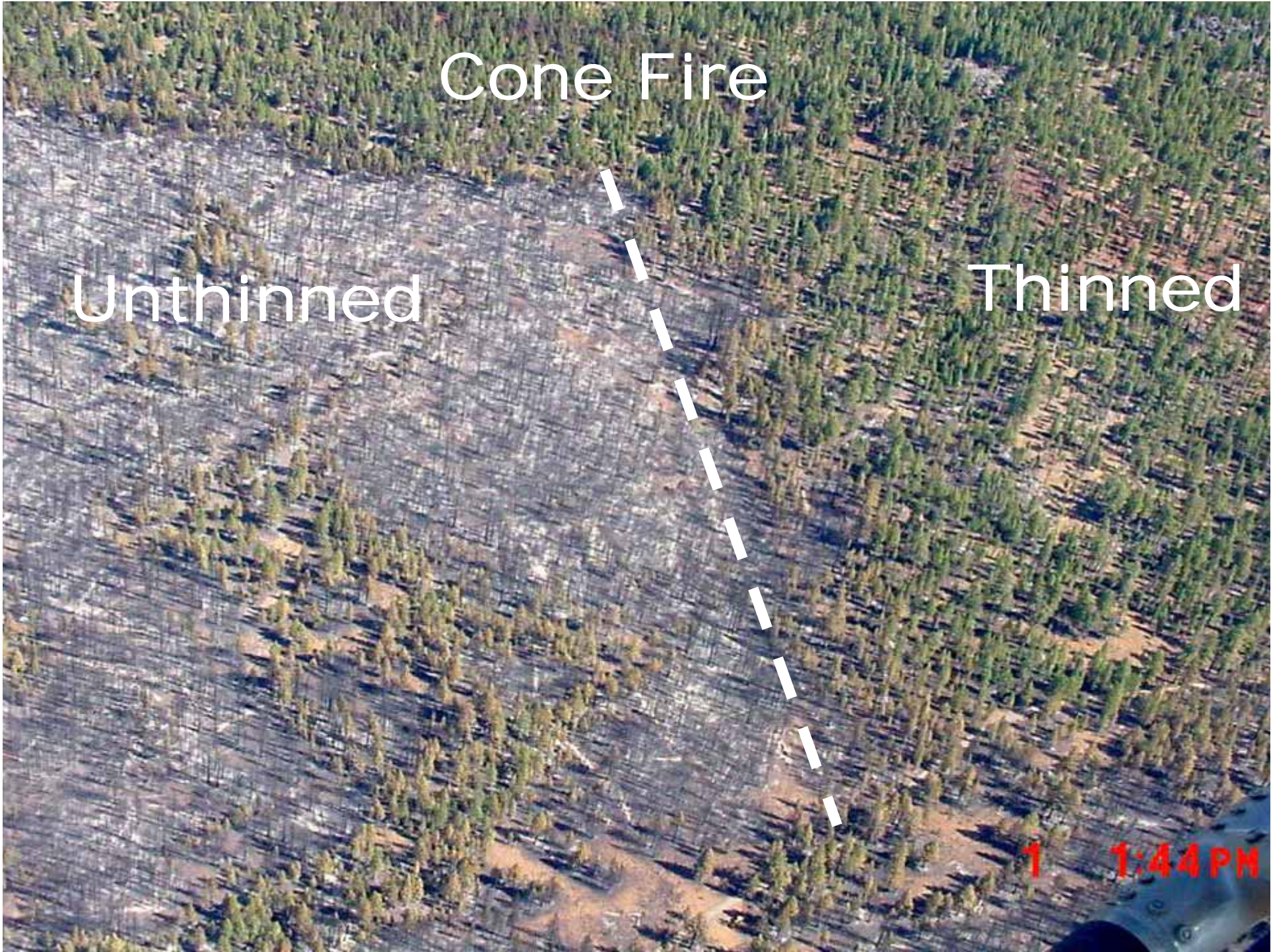
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